

Meet the Businesses Behind Your Community  
at Mid-Maine Chamber's

# B2B SHOWCASE

## Discover Local Experts

Connect with 100+ businesses serving our region



## Live Business Demos

See new products and services



## Win Great Prizes

Including chance at \$1,000 CASH



**FREE ADMISSION • FREE PARKING • 100+ BUSINESSES • LIVE DEMOS**

**THURSDAY, MAY 28, 2026 | 12 - 6PM | THOMAS COLLEGE**

Join us for the region's largest Business-to-Business Showcase featuring over 100 local businesses. Explore new products and services, connect with business owners, enjoy live demonstrations and presentations, and discover the incredible businesses that make our community thrive. Free admission and free parking — everyone is welcome!

**Contact Us!**



207.873.3315



Cindy@midmainechamber.com

**See insert to register.**

50 Elm Street  
Waterville, ME 04901  
TEL: 207.873.3315  
FAX: 207.877.0087  
midmainechamber.com

Gary P. Poulin, chair of the board  
Kimberly N. Lindlof, president & CEO



### IN THIS ISSUE:

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- ★ Member Spotlight—Make Their Day Physical Therapy

# LETTER FROM B2B CHAIR

## May Means Business: Don't Miss the Mid-Maine B2B Showcase!

The 2026 Business-to-Business (B2B) Showcase is just around the corner, and this year's event promises to be bigger, better, and more engaging than ever.

With more than 100 booths and an estimated 1,500 attendees throughout the day, the showcase is your chance to connect with potential customers, trusted vendors, and referral partners—all under one roof. It's also a great opportunity to reconnect with fellow professionals and discover new ways to collaborate and grow.

Thanks to attendee and exhibitor feedback, we've made exciting improvements to create an even more dynamic and rewarding experience.

### What's in store this year?

- Interactive exhibitor presentations
- Scheduled workshops throughout the day
- A lively showcase floor filled with innovation and ideas
- A cash bar and Rita's Catering food truck for convenient lunch options
- Free parking and free admission
- And a chance to win \$1,000 in cash!

There's still time to reserve a booth! To showcase your business, contact Cindy at the Chamber office to secure your space. Not exhibiting? You're still encouraged to attend, explore, connect, and be inspired.

The latest floor plan and participant list are available at [www.midmaineb2b.com](http://www.midmaineb2b.com).

Now in its fourth year at the Thomas College Field House, the B2B Showcase remains the must-attend business event of the season. We look forward to seeing you on May 28 from noon to 6:00 p.m.!



### Matt Hunt

A2Z Computing Services  
B2B Committee Chair

# MMCC MTG CALENDAR

Apr. 3	Public Policy Committee	8:00-9:30 AM
Apr. 3	KV Connect Steering	8:00-9:00 AM
Apr. 10	Marketing/Membership	8:00-9:00 AM
Apr. 21	Board of Directors	7:45-9:00 AM

## Did you know...

Paper Machine #2 at Sappi North America's Somerset Mill has the capacity to produce about 470,000 metric tons of paperboard per year?

As of January, Central Maine Motors Auto Group is now the 3<sup>rd</sup> largest retailer of used cars in the State?

Wings Custom Apparel designs and prints the vibrant graphic t-shirts for the Windsor Fair?

Central Maine Power's service area is larger than the state of Connecticut?

Waterville Rotary (both Noon and Sunrise Clubs) provided over 247 hours of community service and over \$13k in support of a broad range of initiatives in H2 of 2025?

**CHAMBER ENERGY SOLAR OFFSET**  
**1ST QUARTER TOTALS 2026**

23 TREES PLANTED  
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**BEST OF BBB AWARDS**  
Mid-Maine Chamber of Commerce is proud to maintain an **A+** rating with the Better Business Bureau.

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## NEW MEMBERS

### Alden Camps

3 Alden Camps Cove, Oakland, ME 04963  
207.465.7703 | Colin Taylor  
W: [www.aldencamps.com](http://www.aldencamps.com)

### AngelCom IT Services

134 Church St., Belfast, ME 04915  
207.236.0021 | Josiah Twitchell  
W: [www.angelcom.com](http://www.angelcom.com)

### Backwoods Services LLC

105 Martin Stream Rd., Fairfield, ME 04937  
207.509.8776 | Devon McEwen  
W: [Find us on Facebook!](#)

### Big Entertainment LIVE!

2 Bickford Dr., Fairfield, ME 04937  
207.314.8290 | Eric Lunt  
W: [Find us on Facebook!](#)

### Central Maine CPR

74 Allagash Dr., Oakland, ME 04963  
207.877.5770 | Phillip Smith  
W: [www.centralmainecpr.com](http://www.centralmainecpr.com)

### Charros' Theater Mexican Restaurant

14 Silver St., Waterville, ME 04901  
207.616.0064 | Juan Carlos Sanchez  
W: [Find us on Facebook!](#)

### DW Excavation LLC

PO Box 930, China, ME 04358  
207.592.2485 | Dylan Wing  
W: [Find us on Facebook!](#)

### High Value Cannabis

475 KMD, Waterville, ME 04901  
207.200.6253 | Pamela Hulyn  
W: [www.highvaluecannabis.com](http://www.highvaluecannabis.com)

### InfoTech Maine

393 Main St., Waterville, ME 04901  
207.904.2999 | Dillon Clifford  
W: [www.infotechmaine.com](http://www.infotechmaine.com)

### Summit Benefits

455 Beech Hill Rd., Auburn, ME 04210  
207.240.3802 | Calvin Hunter  
W: [www.summitbenefits.me](http://www.summitbenefits.me)

Thank you to our Welcome Sponsors:



## PEOPLE NEWS

**Humane Society of Waterville Area** welcomes new board members, Megan Thomas of **Bangor Savings Bank**, Kelsey McEwen of **Xerox**, Heather Szela of Sprague and Curtis, and Nick Webster of **Kennebec Savings Bank**.

**MaineGeneral Health** welcomes Joe Grant as its new chief information officer. Grant most recently served as vice president of operations at MaineHealth Mid-Coast Hospital.

**Skowhegan Savings Bank** promoted Maggie Leone to assistant vice president and commercial lender. Leone previously served as the bank's small business portfolio relationship manager on the commercial lending team.

**Alfond Youth and Community Center (AYCC)** named Susan Scacchi as board chair. Scacchi is executive director of the Maine Masonic Charitable Foundation.

**Maine Children's Home** has named Daniel Booth, MBA, interim executive director. Booth previously served more than 12 yrs on its board of directors, including 6 as president.

**Dirigo Wealth Management** welcomed Kelly Starkman to its team, bringing more than twelve years of experience in the financial services industry. Kelly will assist with scheduling appointments, coordinating follow-ups, and responding to service inquiries.

**Thomas College** is proud to announce that Jeff Hubert of Augusta, has been named to its Board of Trustees. Hubert is a 1987 graduate of the college and a now-retired 35-yr public accountant with Wipfli, LLP.

Congratulations to Tanya Verzoni, who has been promoted to Chief Leadership & Development Officer at **New Dimensions Federal Credit Union!**

**FAME** is excited to welcome Charlotte Mace as the new Director of Business.

**KV Federal Credit Union** announced the promotion of Julie Mayo to BSA / Compliance Manager. Julie joined the KV team in '20 as a Teller Operations Supervisor.

Allison Cooley, an arts industry veteran, will lead fundraising at **Waterville Creates** as its inaugural development director. Working closely with the board and leadership team, she will oversee major donor relations and key fundraising.

**KVCAP** welcomes the following new employees: Salvador "Sal" Carrero, Youth Specialist; Autumn Cram, Ava Rossignol, and Hannah Hall, Sub Aides; Holly Harrington, Family Visitor II; and Erynne Moran, Scheduler/Dispatcher.

**Thomas College's** Associate Professor of Chemistry Julia Saloni has received a Maine Space Grant Consortium grant of \$5k to develop a database of STEM activities for K-12 teachers. The project is designed to address the shortage of qualified STEM educators in ME by providing teachers with classroom-ready lessons while preparing future educators through hands-on training.

**Sappi North America** President and CEO, Mike Haws, was recently named PaperAge's 2026 Executive Papermaker of the Year.

**Town of Vassalboro** Manager Aaron Miller has earned the designation of Certified Maine Manager. Way to go!

**Ronald McDonald House Charities of Maine** Bangor House welcomed Sapna Dogra as a full-time housekeeper and yoga instructor, ensuring families are welcomed by a clean and organized environment and offering yoga instructions at the Bangor House this spring.

**Salty Dog BBQ & Catering** welcomes new owners, Derek and Laura Racine and is now accepting bookings for the 2027 year.

**New Dimensions Federal Credit Union** is proud to announce the promotion of Jason Michaud to Exec. VP & CFO. In this role, Michaud will continue to oversee the credit union's financial strategy while working closely with the CEO to advance organizational priorities, strengthen enterprise risk management, and support long-term strategic growth.

# MEMBER NEWS

Congratulations to the following members who secured Congressional Direct Spending awards: the **Towns of Oakland and Vassalboro**; **Edu- cateMaine**; **Delta Ambulance**; the **City of Waterville**; **Bangor International Airport**; **MaineGeneral**; **Thomas College**; **Central Maine Growth Council**; and **Kennebec Valley Community College**. Funding will support projects including infrastructure upgrades, downtown development, emergency medical equipment, STEM and workforce education, aviation facilities, health care technology, and a new high-performance computing hub.

Maine Endurance Sports Alliance was formed to manage marathons in central Maine for **Lifestyle Sports Global, LLC**.

**Aroma Joe's** AJ's Cares Foundation was officially approved as a 501c(3) nonprofit organization. Funds will be primarily raised through local franchisees hosting community donation days, in which a percentage of sales will go to a specific organization that supports the organization's pillars.

**Thomas College** has launched its Corporate Campus initiative, naming **Central Maine Motors Auto Group** as its first partner for on-site professional training. The program offers faculty-led development for employees at all levels across businesses, nonprofits, public agencies, and other organizations, with some courses leading to Thomas College certificates. This summer, **Thomas College** will also host three immersive overnight camps for high school students focused on STEM and outdoor leadership. Programs include Robotics Innovation Camp, Wilderness Skills & Outdoor Leadership Camp, and K9 Searching & Detecting Camp, offering hands-on experiences in engineering, environmental leadership, and scent detection.

**Crossroads TV** has debuted a new program, *Talk to ME*. Check it out: <https://www.crossroads-tv.com/shows>

The **Humane Society of Waterville Area** has begun construction on a new veterinary suite at its Webb Road location, which will allow the organization to provide on-site veterinary care rather than transporting animals off-site for treatment. This addition will improve efficiency and help ensure animals receive timely medical attention.

**Belle of Belgrade** was recently featured in the travel section of The Boston Globe, highlighting its "playful and nostalgic" aesthetic with a variety of community-focused themed rides.

**Bar Harbor Bank & Trust** employees donated more than \$26,000 to 10 Northern New England nonprofits in the fourth quarter of 2025 through the bank's Casual for a Cause program. Employees contribute through bi-weekly payroll deductions in exchange for dressing casually on Fridays, then vote each quarter on which organizations receive the funds.

# FEBRUARY BAH



## Small Tech Business at KVCC with co-hosts:



**A2Z Computing Services**



**Red Claw Media**



**Beneficial Technologies**



**Snow Pond Consulting**



**NexGen Solutions**



**TechResolv / Maine Raffle**



**Rebekah Wheeler Photography**



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MID-MAINE CHAMBER OF COMMERCE

63RD

# ANNUAL AWARDS CEREMONY

*Elegance Takes the Spotlight as we Honor  
Excellence, Celebrate Leadership, and  
Applaud the Area's Finest*

**April 30, 2026 5:00-8:00 PM**

Waterville Elks Banquet Center  
76 Industrial Rd., Waterville

Hors d'oeuvres, desserts, and cash bar!

Tickets - \$85 per person

Reserve: [Cindy@midmainechamber.com](mailto:Cindy@midmainechamber.com)

or call 207-873-3315

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Ken Walsh



Distinguished Community Service:  
Brian & Amy Bernatchez



Large Business of the Year:  
SAPPI Fine Paper



Small Business of the Year:  
One River CPAs



Outstanding Professional:  
Dr. Steve Diaz



Municipal Employee of the Year:  
Matt Skehan



Exceptional Volunteer of the Year:  
Jackie Dalton



Customer Service Stardom:  
Kim Moxcey



Rising Star of the Year:  
Shawn Packard



Elias A. Joseph Award:  
Karen Normandin



April 30, 2026 5-8 PM Waterville Elks Banquet Center



**We invite you to join us for**  
**MEET THE REPS**  
**Monday, April 6 - 5:30 - 7 p.m.**  
**Redington Museum—Marriner Hall**  
**62 Silver Street, Waterville**

Note: Overflow parking is available in the Affiliated Realty lot across the street, and along Silver Street.



This event is free and open to the public. Complimentary hors d'oeuvres, beer, wine, and non-alcoholic beverages will be served.

We request that you register to aid in planning.

Visit: [www.midmainechamber.com](http://www.midmainechamber.com), or email [cindy@midmainechamber.com](mailto:cindy@midmainechamber.com) or [jamie@midmainechamber.com](mailto:jamie@midmainechamber.com).

**Important Note:**

The future of our local economy and the stability of the **Sappi Somerset Mill** are at a critical crossroads. We need your help to ensure our community's concerns are heard loud and clear.

This isn't just another networking mixer. We will be joined by **Sean Wallace** from Sappi's Boston Headquarters and the former manager of the Somerset plant. He will be addressing the **Shawmut Dam removal proposal**—an issue that directly impacts our tax revenue and hundreds of high-paying local jobs.

**Why this matters:**

**Decisions made regarding the dam could have a ripple effect across our entire region. This event is a rare opportunity to speak directly with regional elected officials and share your concerns about the potential loss of industry and economic stability in mid-Maine.**

Please share this with your colleagues, neighbors, and anyone concerned about the future of our workforce. Let's make sure our representatives understand exactly what is at stake for the Somerset Mill and our community.

We look forward to seeing you there.

Thank you to our Meet the Reps Sponsors:





Shawn Packard - Red Claw Media

## Artificial Intelligence:

## Practical AI for Real Business Growth

Join us for another informative presentation that benefits you and your organization.

Shawn Packard of Red Claw Media will share everyday examples and demos of AI components that could be useful in your organization. He will show how to use existing tools in an interactive setting.

Everyone knows that AI exists, but it could be better utilized in your business, helping promote growth with smart AI content.

Please come prepared with your questions for this knowledgeable professional.

**When:**

Thursday, April 9

7:15 - 9:00 a.m.

**Where:**

Best Western Plus –  
375 Main St., Waterville

Pre-register today. Cost per person: \$28 for members,

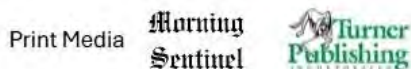
\$34 at the door and for non-members. Registration includes breakfast.

Thank you to our April Business Spotlights Booth participants:

FAME – Prime Financial Inc. – Rebekah Wheeler Photography

TO REGISTER: [cindy@midmainechamber.com](mailto:cindy@midmainechamber.com), [www.midmainechamber.com](http://www.midmainechamber.com) or 873-3315.

Thank you to our Major Sponsors:





**This event co-hosted by:**



**Leadership Luncheon**

**welcomes**

**Linda Ball,**

**President & CEO**

**Central Maine Power**



**Wednesday, April 8 | 11:30 AM - 1 PM**

**Amici's Cucina, 137 Main St., Waterville**

**Register TODAY | [www.midmainechamber.com](http://www.midmainechamber.com)**

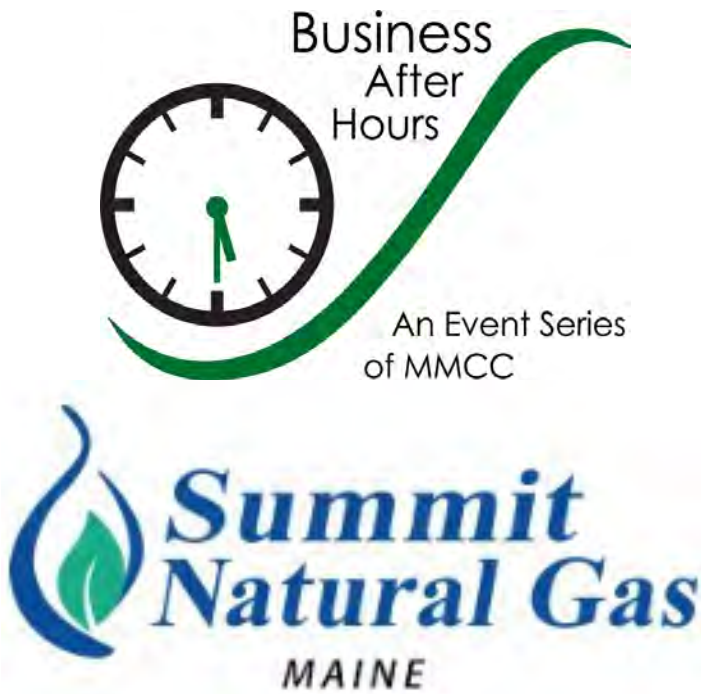
**Cost per person: \$35 members; \$40 at the door and non-members.**

**Lunch included.**

**Proudly Sponsored By:**



Keep the fun coming with business and fun, after hours!



Join us for our April Business After Hours:

**WEDNESDAY, April 15 — 5:30 - 7 p.m.**

**Hosted by**

**Summit Natural Gas—Maine**

**Winslow Location**

**48 Verdi Drive, Winslow**

**Great food, great networking, 50/50, and door prizes**

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Thursday, May 28, 2026  
Thomas College Field House  
West River Road, Waterville  
NOON to 6:00 p.m.

Don't miss out on a great day of networking, demonstrations and more...  
Coming soon!



[www.MidMaineB2B.com](http://www.MidMaineB2B.com)

**YES! Please save a spot for my organization.**

Contact person (*please print*): \_\_\_\_\_

Company Name: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

**Registration will be available soon at [www.midmainechamber.com](http://www.midmainechamber.com)**

Please indicate one:    \_\_\_ Booth \$375.00    \_\_\_ Booth & Tablecloth \$405.00

**NOTE: All booth setup will be done on Wednesday, May 27**

Fax form to 877-0087 or e-mail [cindy@midmainechamber.com](mailto:cindy@midmainechamber.com) to reserve a booth.



SAVE

THE

Thursday,  
May 28



DATE

- ~ \$1,000 Cash Prize Drawing
- ~ Free Parking
- ~ Free Admission
- ~ Demonstrations
- ~ Over 100 booths
- ~ Networking
- ~ Booth Prize Drawings
- ~ Hiring/Job Opportunities
- ~ Food Truck
- ~ Cash Bar

# Just a few pictures from last year's event. Be sure to join us this year—you will be glad you did!



Network  
With  
Us!



15th  
Annual  
One-in-Five 5K



Sexual Assault  
Crisis &  
Support Center

Helping Our Community Become Silent No More

Virtual &  
In-Person  
options!



In Maine, 1 in 5  
people will experience  
sexual violence in  
their lifetime.

RACING FOR THE ONE

FirstPark, Oakland  
Sunday, April 26, 2026  
9 a.m.

Now through April 22nd: \$35  
Race Day: \$40  
17 & Under: \$15

[RunSignUp.com/OneInFive5K](https://RunSignUp.com/OneInFive5K)



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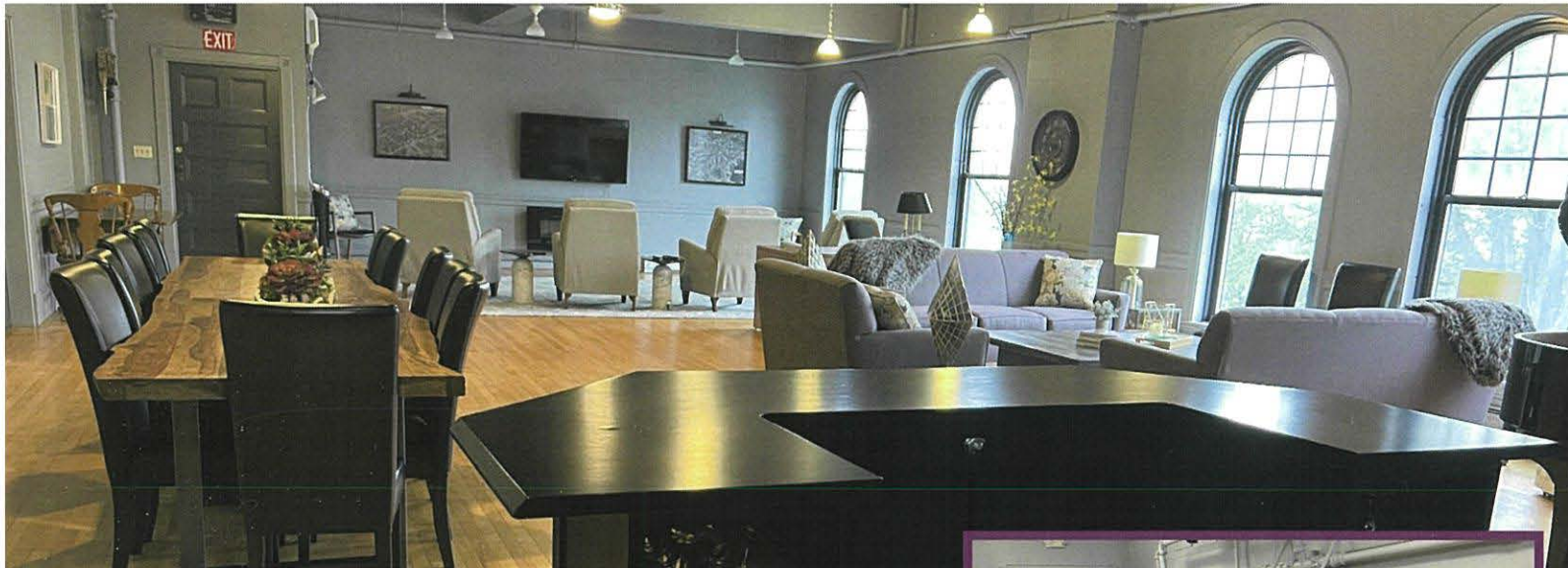
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OR EMAIL [CALLIE@PJMPROP.COM](mailto:CALLIE@PJMPROP.COM)**

# EVENTS CALENDAR

- Apr. 1:** KVCC Career & Transfer Fair, 11 AM-2 PM  
92 Western Ave., Fairfield
- Apr. 2:** Pawsome Tales w/Love on a Leash, 3:30-4:30 PM  
Waterville Public Library, 73 Elm St., Waterville
- Apr. 3:** Teen Freedom Art Exhibit, 5-7 PM  
Paul J. Schupf Art Ctr., 93 Main St., Waterville
- Apr. 4:** Colby Jazz Band-Jazz Meets Dance, 7:30 PM  
Colby GORD-140, Mayflower Hill, Waterville
- Apr. 6:** MMCC: Meet the Reps w/guest SAPPI, 5:30-7:00 PM  
Redington Museum, Marriner Hall, 62 Silver St., Waterville  
\*Additional parking at Affiliated Realty
- Apr. 7:** Menopause the Musical 2: Cruising Through Change, 7 PM  
Waterville Opera House, 1 Common St., Waterville
- Apr. 8:** MMCC: Leadership Luncheon w/CMP's Linda Ball, 11 AM-1 PM  
Amici's Cucina, 137 Main St., Waterville
- Apr. 9:** MMCC: Business Breakfast: Practical AI Use, 7:15-9:00 AM  
Best Western Plus, 375 Main St., Waterville
- Apr. 10:** Ribbon Cutting: The Finery/The Robin's Nest, 3:30 PM  
73 Kennedy Memorial Dr., Waterville
- Apr. 11:** Colby Collegium The Four Seasons, 7:30 PM  
Colby GORD-140, Mayflower Hill, Waterville
- Apr. 15:** MMTC Career & Summer Job Fair, 9:00 AM-1:30 PM  
Waterville High School Gym, 1 Brooklyn Ave., Waterville
- Apr. 15:** MMCC: BAH: Summit Natural Gas, 5:30-7:00 PM  
Summit Warehouse, 48 Verti Dr., Winslow
- Apr. 19:** Thomas College: Dirty Dog Mud Run, 8:30-10:00 AM  
Thomas College, 180 W. River Rd., Waterville
- Apr. 20:** BINGO, 6 PM  
Waterville Elks Banquet Ctr., 76 Industrial Rd., Waterville
- Apr. 22:** Ribbon Cutting: Lockwood Mill, 3 PM  
Lockwood Mill, 6 Water St., Waterville
- Apr. 25:** Maine State CU: FeedME 5K Walk to End Hunger, 9-11 AM  
Capitol Park, 33 Union St. (next to YMCA), Augusta
- Apr. 26:** Sexual Assault Crisis & Support Ctr.: One in Five 5K, 9 AM  
FirstPark, 46 First Park Dr., Oakland
- Apr. 29:** MOFGA-Earth Day Workday  
294 Crosby Brook Rd., Unity
- Apr. 30:** MMCC: 63rd Annual Awards Ceremony, 5-8 PM  
Waterville Elks Banquet Ctr., 76 Industrial Rd., Waterville

**For assistance adding your events to the Chamber calendar, contact Sabrina: [Sabrina@midmainechamber.com](mailto:Sabrina@midmainechamber.com)**

# MARCH BBS

**Encouraging Youth Engagement in the Workforce**  
Craig Larrabee, Karen Morin, Wendy Kostenbauder



**SPOTLIGHTERS:**



**Event Sponsors:**



**Interested in being a Business Breakfast Spotlighter in 2026?**

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**DAMON'S**

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**Michael Cleary, LPL Financial Advisor**

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# MARCH CHAMBER TRAVELS

Mike and Sabrina represented Mid-Maine Chamber at the Thomas College Spring Career Fair to promote the job board and internship opportunities.



Kim and Sabrina joined several other Chamber executives from across the state to advocate for our members at Maine State Chamber's Annual Business Day at the Statehouse.



Where Does Your Chamber Stand on the Issues?  
See our policy positions:  
[Mid-Maine Chamber 2026 White Papers](#)

# CHAMBER CHATTER



Watch these Chamber Chatter episodes by visiting our YouTube channel:

[www.youtube.com/feed/playlists](http://www.youtube.com/feed/playlists)

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[connectedcreditunion.org](http://connectedcreditunion.org)

# COMMUNITY ENGAGEMENT



## UPCOMING EVENTS



**Maine State  
Civics Bee**  
Gordon Center,  
Colby College

*Jun*  
**17**  
2026



**Return of the  
Steampunk Faire**  
Close encounters of  
the 3<sup>rd</sup> kind

*Jun*  
**20 - 21**  
2026



**Kennebec River  
Ramble**  
Kayak the Kennebec  
from Waterville to Sidney

*Jun*  
**28**  
2026



**Mid-Maine  
Fish-Off**  
Fish any body of water in  
Mid-Maine Chamber region  
for a chance at daily prizes!

*Jul*  
**18 - 25**  
2026



## BENTON ALEWIFE FESTIVAL

Food & Live Music - Children's Activities  
Educational Booths - Guided Trail Walks  
Face Painting - Ice Cream - Rain or Shine!

**Saturday May 16<sup>th</sup> 11am-3pm**  
Benton Town Office, Riverside Park

## New Venue



**2026**

KENNEBEC VALLEY  
COMMUNITY COLLEGE



**Presented By**  
Central Maine Betterment Collaborative  
**In Conjunction With**  
Alford Youth & Community Center and  
Mid-Maine Chamber of Commerce



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## MEMBER SPOTLIGHT: Make Their Day PT & Wellness



**Make Their Day**  
Physical Therapy & Wellness  
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207-830-0546

Make Their Day Physical Therapy & Wellness is a locally owned clinic in Waterville founded by Dr. Mason Liberatore, PT, DPT and Holly, Certified Wellness Coach. Its mission is to provide personalized care that helps people move better, feel better, and stay active in the lives they love.

### What Sets It Apart

- One-on-one manual physical therapy
- Direct access – no referral and no insurance hoops
- Flexible scheduling (early mornings, evenings, weekends)
- Wellness coaching to support long-term health

### Specialty Services

- Craniosacral therapy & myofascial release
- Dry needling
- TMJ & vestibular therapy
- Running Analysis & Targeted Strength Training
- Ergonomic assessments and workplace trainings
- Adult and pediatric athlete injury prevention & rehabilitation

### Celebrate With Us

Join Make Their Day PT for its One-Year Anniversary Open House **May 5 from 4–6 PM**  
Mid-Maine Chamber Ribbon Cutting **May 5 at 4:30 PM**

Scan QR code to connect,  
book an appointment or  
RSVP for our Open House on  
May 5<sup>th</sup>!




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